

Quarterly Enrollment Report

New York State Office of Managed Care

December, 2004

Tuesday, May 24, 2005

HMOs

Quarter 4, 2004	HMO	POS	Conver	CHPlus	Healthy NY	MCare	FHPlus	Medicaid	Quarter Total	% Change from prior Quarter
Aetna Health Inc.	195,663	88,325	2	0	4,924	14,878	0	0	303,792	-2.0%
AmeriChoice of New York, Inc.	35	15	0	531	27	2,462	12,055	96,236	111,361	2.0%
Atlantis Health Plan, Inc.	544	5,123	0	0	660	0	0	0	6,327	-2.0%
Capital District Physicians' Health Plan	213,260	0	0	13,747	6,306	10,222	7,542	46,823	297,900	-1.8%
Cigna Healthcare of New York, Inc.	22,907	11,467	0	0	2,603	0	0	0	36,977	-6.9%
Connecticare	3	0	0	0	0	0	0	0	3	0.0%
Elderplan, Inc.	0	0	0	0	0	12,708	0	602	13,310	0.9%
Empire HealthChoice HMO, Inc.	342,092	15,665	0	61,744	9,414	55,824	0	0	484,739	2.9%
Excellus (Univera Healthcare HMO)	95,266	92	0	0	1,437	30,020	0	0	126,815	1.5%
Excellus (Upstate HMO)	32,003	1,012	0	15,114	2,200	0	0	0	50,329	-2.4%
Excellus Health Plan, Inc.	316,022	25,494	0	12,467	2,348	23,933	14,215	65,526	460,005	-0.1%
GHI HMO Select, Inc.	34,838	800	0	613	3,414	0	4,453	3,155	47,273	9.2%
Health Insurance Plan of Greater New York, Inc.	471,418	41,901	2,439	11,588	1,887	113,970	50,770	200,740	894,713	1.4%
Health Net of New York, Inc.	33,363	167,592	0	0	158	5,739	0	0	206,852	-3.2%
HealthNow New York Inc.	86,076	102,195	0	9,412	4,772	29,945	11,119	35,525	279,044	-6.5%
HealthNow New York Inc.	18,455	59,920	0	4,551	2,924	16,720	2,132	5,291	109,993	-2.7%
Horizon HealthCare of New York, Inc.	109	0	0	0	365	0	0	0	474	13.3%
Independent Health Association, Inc.	217,946	14,476	212	0	3,795	26,953	0	28,869	292,251	-0.8%
Managed Health, Inc.	26	1	0	0	31	24,187	11	2,055	26,311	-13.0%
MDNY Healthcare, Inc.	35,503	3,045	0	0	1,592	0	0	0	40,140	-1.8%
MVP Health Plan, Inc.	283,059	32,531	0	413	10,736	0	712	2,877	330,328	0.7%
Oxford Health Plans of New York Inc.	51,790	602,017	0	0	7,713	68,059	0	0	729,579	-2.2%
Rochester Area HMO/Preferred Care	87,145	7,354	0	0	1,367	51,668	7	16,718	164,259	0.4%
UnitedHealthcare of New York, Inc.	3,081	6,470	0	8,333	1,843	10,773	29,615	71,936	132,051	-2.6%
Vytra Health Plans Long Island, Inc.	54,225	23,984	0	0	6,526	0	0	0	84,735	-12.2%
WellCare of New York, Inc.	0	0	0	7,758	0	1,409	14,939	45,544	69,650	4.8%
HMO Quarter 4, 2004 Totals	2,594,829	1,209,479	2,653	146,271	77,042	499,470	147,570	621,897	4,799,741	

Penetration Rate: 25.1%

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PHSPs

Quarter 4, 2004	HMO	POS	Conver	CHPlus	Healthy NY	MCare	FHPlus	Medicaid	Quarter Total	% Change from prior Quarter
ABC Health Plan, Inc.	0	0	0	671	0	0	962	7,348	8,981	0.4%
Affinity Health Plan, Inc.	0	0	0	21,716	0	0	45,254	136,487	203,457	-0.3%
CarePlus, LLC	0	0	0	21,615	0	0	20,712	73,809	116,136	6.0%
CenterCare, Inc.	0	0	0	4,927	0	0	11,705	68,041	84,673	-0.1%
Community Choice Health Plan of Westchester, Inc.	0	0	0	3,898	0	0	1,809	12,401	18,108	-1.7%
Community Premier Plus, Inc.	0	0	0	3,958	0	0	7,127	60,943	72,028	4.0%
HealthFirst PHSP, Inc.	0	0	0	27,693	0	0	60,970	210,891	299,554	4.2%
HealthPlus, Inc.	0	0	0	36,042	0	0	42,784	182,963	261,789	2.2%
Hudson Health Plan, Inc.	0	0	0	14,448	0	0	6,684	33,193	54,325	-0.1%
MetroPlus Health Plan , Inc.	0	0	0	17,868	0	0	35,925	171,344	225,137	2.8%
Neighborhood Health Providers, LLC	0	0	0	8,745	0	0	14,856	75,203	98,804	2.3%
New York State Catholic Health Plan, Inc.	0	0	0	23,147	0	0	33,596	180,499	237,242	1.6%
SCHC Total Care, Inc.	0	0	0	1,886	0	0	2,890	17,979	22,755	1.3%
St. Barnabas Community Health Plan	0	0	0	889	0	0	1,673	23,313	25,875	-0.6%
Suffolk County Department of Health Services	0	0	0	3,058	0	0	2	14,100	17,160	1.9%
The New York-Presbyterian Community Health Plan, Inc.	0	0	0	3,078	0	0	9,512	46,924	59,514	2.5%
Univera Community Health Plan	0	0	0	3,369	0	0	5,956	13,267	22,592	5.7%
PHSP Quarter 4, 2004 Totals	0	0	0	197,008	0	0	302,417	1,328,705	1,828,130	

Penetration Rate: 9.5%

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Managed Care Quarterly Summary

<u>Full Capitation</u>	<u>HMO</u>	<u>POS</u>	<u>Conver</u>	<u>CHPlus</u>	<u>Healthy NY</u>	<u>Mcare</u>	<u>FHPlus</u>	<u>Mcaid</u>	<u>Total Full Capitation</u>
<u>Quarter 4, 2004:</u>	2,594,829	1,209,479	2,653	343,279	77,042	499,470	449,987	1,950,602	7,127,341
<u>Previous Quarter:</u>	2,619,570	1,245,864	2,744	332,652	69,475	496,610	429,789	1,926,045	7,122,749
<u>Change from Prior Quarter:</u>	-24,741	-36,385	-91	10,627	7,567	2,860	20,198	24,557	4,592
<u>% Change from Prior Quarter:</u>	-0.9%	-2.9%	-3.3%	3.2%	10.9%	0.6%	4.7%	1.3%	0.1%

Other Medicaid Managed Care Programs

<u>Partial Capitation (Medicaid):</u>	20,160
<u>Managed Long Term Care:</u>	12,135
<u>HIV-SNPs (Medicaid):</u>	<u>1,070</u>
<u>TOTAL:</u>	33,365
 <u>TOTAL MEDICAID FOR THIS QUARTER:</u>	 1,983,967

Total Capitation

<u>All Categories This Quarter:</u>	7,160,706
<u>Total Capitation Previous Quarter:</u>	7,155,204
<u>Penetration Rate for all Managed Care:</u>	37.4% *
<u>Total % Change from Prior Quarter:</u>	0.1%

* 19,157,532 -- 2004 Estimated Census, NYS Department of Economic Development

Note: The Medicaid Enrollment figures do not compare to the monthly reports. These figures are refreshed to capture enrollment updates that occurred.